



BUSINESS
OPPORTUNITIES
FAIR



Asian Development Bank Headquarters, Manila, Philippines

9th ADB Business Opportunities Fair

East Asia Transport

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Country Strategies

- **People's Republic of China**
 - Promote **inclusive growth** and **environmental sustainability**
 - Support **public transport**, **low carbon modes** and **energy efficient technology**
- **Mongolia**
 - Enhance **connectivity for regional trade** development
 - **Connect rural population** to markets and public services
 - Provide an efficient and affordable **urban transport** system



PRC Lending Pipeline, 2018-2020

Project Name	Type	Amount (\$ Million)	Contact
2018			
Subregional Rail Link (Yuxi-Mohan)	Loan	150	P. Striednig
Multimodal Passenger Hubs Dev. (E'mei-Miyi)	Loan	120	S. Saxena
Guizhou Gui'an New District New Urbanization Smart Transport System	Loan	200	S. Lim
2019			
Hunan – Xiangtan Low Carbon City Dev.	Loan	200	N. Kim
2020			
Shaanxi Transport Logistics Dev.	Loan	200	M. Nishimura
Yangtze River Inland Waterway Demonstration	Loan	150	---

Notes: Projects are indicative, pending ADB Management and Board approval

Approval timelines are subject to change.



MON Lending Pipeline, 2018-2020

Project Name	Type	Amount (\$ Million)	Contact
2018			
Regional Road Development and Maintenance	Loan	60	M. Nishimura
Ulaanbaatar Urban Transport Development MFF, Tranche 2	Loan	78	S. Lim
2020			
Improving Transport Services in Ger Areas	Grant	2	R. Stapleton

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PRC Nonlending Pipeline, 2018-2020

Project Name	Type	Amount (\$ '000)	Contact
2018			
Shaanxi Transport & Logistics Port	TRTA	400	M. Nishimura
Research on Improvement of the Design of PRC's National Carbon Emissions Trading System	KSTA	400	X. Lu
Hubei - Xiangyang Integrated Sustainable Urban Transportation Planning and Strategic Study	KSTA	400	R. Stapleton
Policy Study on Integrated Transport Development in Xiong'an New Area by International Perspective	KSTA	400	S. Lim
2019			
Yangtze River Inland Waterway Demonstration	TRTA	tbd	K. Guy

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MON Nonlending Pipeline, 2018-2020

Project Name	Type	Amount (\$ '000)	Contact
2018			
Institutional Strengthening for Road Safety	KSTA	400	K. Guy
Regional Road Development and Maintenance (piggybacked TA)	TRTA	700	M. Nishimura
2019			
Transportation Information Systems Development	KSTA	600	A. Pettersson
Railway Sector Development Plan	KSTA	500	---
2020			
Regional Road Development, Phase II	TRTA	400	---

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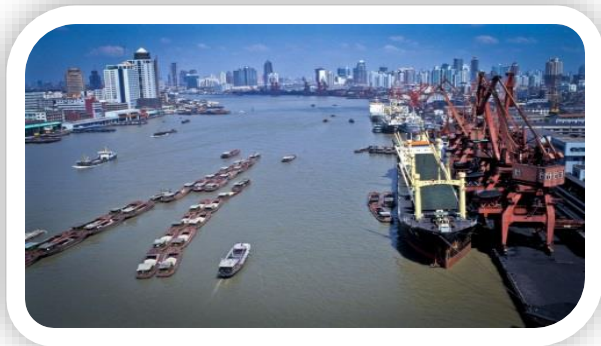


Opportunities

- **Consulting services**
 - Project preparation (PPTA – usually firms)
 - Institutional capacity development
 - Sector and policy studies
- **Consulting services for project implementation**
 - Individual consultants, for example, for: specialized areas (e.g., road safety audits, multimodal hubs)
 - Project Management (incl. Procurement and Contract Management) assistance

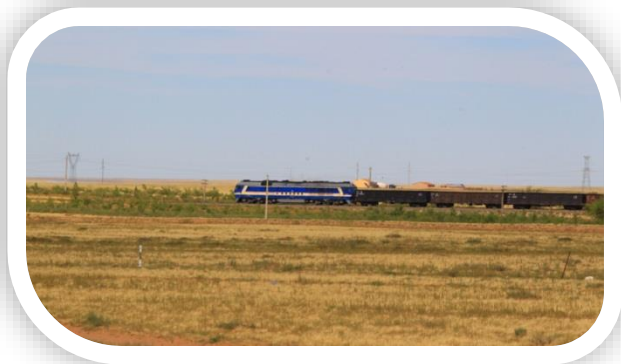
Issues for your consideration: PRC

- Importance of **innovation** and **value addition**
- Focus on **low emission** and **sustainable transportation**
- **Increased focus on urban projects and climate resilience**
- **Projects to Themes**
 - Beijing-Tianjin-Hebei Air Pollution Management
 - Yangtze River Economic Belt Development



Issues for your consideration: MON

- Sparsely populated country
- Weak planning and implementing capacity
- Adverse weather conditions – short construction season
- Rapidly changing political and economic climate
- Focus Areas
 - Road Rehabilitation and Maintenance
 - Urban Transport Development and Intelligent Transport Systems (ITS)



Thank you!

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